



FRAMEWORK AGREEMENT ON INFORMATION AND COMMUNICATION TECHNOLOGIES

French Development Agency
5 Rue Roland BARTHES
75012 PARIS

Subject: Provision of a banking communication software

Deadline for submitting applications

Date: the 04/05/2026

Time: 10:00 (Paris time)

Regulation of the consultation

Summary

1.	Purpose of the framework agreement	3
1.1	Form of the framework agreement	3
2.	Organization of the consultation	3
2.1	Procurement procedure.....	3
2.2	Justification in case of non-allotment.....	3
2.3	Provisions relating to groupings	3
2.4	Free variants.....	3
2.5	Imposed variants.....	4
2.6	Modification of the Consultation File	4
2.7	Validity period of the offers	4
3.	Content of the consultation file	4
4.	Planned schedule	4
5.	Presentation of applications and offers	4
5.1	Elements necessary for the selection of applications:.....	5
5.2	Judging of the applications:	6
5.3	Elements necessary for choosing the offer.....	6
5.4	Judgment of the offers.....	7
5.5	Attribution of the framework agreement.....	7
6.	Conditions for sending and submitting applications and offers	8
7.	Additional information.....	9
8.	Annex: Imposed response framework	11
9.	Appendix: Signature Certificate Requirements.....	12

1. Purpose of the framework agreement

The purpose of the consultation is: Provision of a banking communication software.

1.1 Form of the framework agreement

The consultation is not subject to a breakdown into lots. The services will give rise to a single framework agreement.

The services will be the subject of a split framework agreement on purchase orders pursuant to Articles R. 2162-2 et seq., R. 2162-13 and R. 2162-14 of the Public Procurement Code. The services of the framework agreement are executed by issuing successive purchase orders according to needs. Each purchase order specifies those of the services described in the framework agreement whose execution is requested. It determines the quantity.

The maximum amount is set in the Contract.

The framework agreement will be concluded with a single economic operator.

2. Organization of the consultation

2.1 Procurement procedure

The present consultation is launched following the procedure with negotiation in application of Article R. 2124-3 3° and Articles R. 2161-12 to R. 2161-20 of the Public Procurement Code.

On the basis of the tender submitted, the contracting authority will enter into negotiations. At the end of this negotiation, it will select the most economically advantageous tender on the basis of the criteria for selecting tenders set out in this consultation regulation.

2.2 Justification in case of non-allotment

The object of the contract does not allow the identification of separate services.

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2.3 Provisions relating to groupings

The framework agreement may be awarded to a single company or to a group of companies.

Possibility to submit several offers for the framework agreement acting both as individual candidates and as members of one or more groupings:

☐ Yes

☒ No

Or as members of several groups:

☐ Yes

☒ No

2.4 Free variants

Free variants are not allowed.

2.5 Imposed variants

There is no PSE planned.

2.6 Modification of the Consultation File

The Contracting Authority reserves the right to make detailed changes to the Consultation File no later than **5 days** before the deadline set for submission of tenders.

The bidders will then have to respond on the basis of the modified file without being able to raise any claim in this regard.

If during the study of the file by the candidates the deadline above is postponed, the previous provision is applicable according to this new date.

2.7 Validity period of the offers

The validity period of offers is 200 days from the deadline for submission of the final offer.

3. Content of the consultation file

The consultation file includes the following documents:

- The present rules of the consultation.
- The Contractual Provisions Sheet
- The Application form
- The Single Contract and its possible annexes
- The specific technical clauses book (C.T.P) and any annexes, if applicable.
- The financial annex.
- The GDPR Questionnaire

4. Planned schedule

Planned schedule (subject to access to negotiations):

- Technical brief: 02/06/2026 (one-hour slot per candidate): allows candidates to ask all their questions about the file. Questions should be sent via the PLACE platform on 28/05/2026 before noon.
- Deadline for submission of offers V1: 15/06/2026
- Negotiations – Alignment of V1 offers: From 29/06/2026 to 03/07/2026
- Reception offers V2: From 06/07/2026 to 10/07/2026
- Negotiations of the V2 offers if applicable: From 27/07/2026 to 07/08/2026
- Receipt of optimized offers after negotiations: 31/08/2026

>> We ask you to organize yourself to be available on these slots.

5. Presentation of applications and offers

The candidates will have to produce the documents defined below written in French.

The elements necessary for the application defined below are produced during the selection phase of applications.

The elements necessary for the selection of the offer will then be produced only by the selected candidates.

5.1 Elements necessary for the selection of applications:

Each candidate shall produce the application form attached to this document, to which will be attached the following documents:

- The **application form** duly filled out
- **Declaration on honor justifying that the** candidate does not fall into any of the cases mentioned in articles L. 2141-1 to L. 2141-5 or articles L. 2141-7 to L. 2141-10 of the Public Procurement Code (document attached)
- If applicable, the document(s) relating to the **powers** of the person authorized to commit the company
- In the case of a grouping, the authorisation document **for the representative** signed by the members of the grouping
- **In case of subcontracting, the subcontracting declaration** (attached to the Single Contract)

The candidate may prove his capacity by any other document considered as equivalent by the contracting authority if it is objectively impossible for him to produce one of the requested information relating to his financial capacity.

If, in order to prove his capabilities, the candidate wishes to rely on the professional, technical and financial capabilities of any other participant (particularly subcontractors), he must produce the documents relating to this participant referred to in this article above. He must also justify that he will have the capabilities of this participant for the execution of the framework agreement by a written commitment from the participant.

Pursuant to Article R. 2143-16 of the Public Procurement Code, as part of their application, candidates are required to attach a translation into French to elements written in another language.

It is brought to the attention of candidates that, in accordance with the provisions of Article R. 2143-13 of the Public Procurement Code, they are not required to provide supporting documents and means of proof that the buyer can obtain directly through:

- An electronic information system administered by an official body, provided that access to it is free of charge and, where appropriate, that all the information necessary for consultation is included in the application file;
- Of a digital storage space, provided that all the information necessary for consultation is included in the application file and that access to it is free.

Moreover, in accordance with the provisions of Article R. 2143-14 of the Public Procurement Code, candidates are not required to provide the contracting authority with supporting documents and means of proof that have already been submitted during a previous consultation and which remain valid.

Finally, according to the provisions of Article R. 2143-4 of the Public Procurement Code, the contracting authority accepts that candidates submit their application in the form of a single European market document (DUME) established in accordance with the model laid down by the European Commission regulation establishing the standard form for the European single market document, instead of the sworn declaration and the information mentioned in Article R. 2143-3.

Applicants may form or reuse a DUME in its electronic version via one of the following URLs:

<https://ec.europa.eu/tools/espd/> OR <https://dume.chorus-pro.gouv.fr/>

It is specified that the contracting authority does not allow candidates to limit themselves to indicating in the single European procurement document that they have the required aptitude and capabilities without providing specific information on these.

5.2 Judging of the applications:

Applications which do not provide sufficient financial, technical and professional guarantees in relation to the purpose of the service are declared inadmissible.

The evaluation of applications will be done by applying the following criteria:

Criterion	Weighting
References in support of a banking communication solution (maximum 5)	35
References in integrating a banking communication solution (maximum 5)	35
Number of clients with a banking communication solution currently in run integrated by the bidder	30

Applications are ranked according to the above criteria.

The 4 candidates who obtained the highest score will be invited to submit an offer in the offer phase.

5.3 Elements necessary for choosing the offer

For the choice of the offer, candidates must produce the following documents:

- **The Single Contract signed electronically**

Information on the use of electronic signatures:

Bidders are asked not to use an electronic signature blocking the addition of another electronic signature.

The candidate will also specify the nature and amount of the services he intends to subcontract, as well as the list of subcontractors he proposes to submit for approval and acceptance by the contracting authority.

- **The duly completed financial annex** (Tab DPGF and BPU)
- **A technical brief** drafted on the basis of the outline presented in the appendix "Response framework imposed" to this Consultation Regulation.
- **The contractual provisions**
- **The GDPR Questionnaire**

The documents submitted by the contracting authority, with the exception of those referred to above and their annexes, are not to be included in the tender. Only documents held by the contracting authority are authentic.

Candidates are reminded that the signing of the Single Contract constitutes acceptance of all contractual documents.

5.4 Judgment of the offers

The criteria used to evaluate tenders are weighted as follows:

Criterion	Weighting
Price of the services Definition and assessment of the criterion: The maximum score (NM) will be awarded to the candidate who submitted the lowest financial offer. The other candidates will be assigned a score calculated on the basis of the following formula: $N = NM \times (WCO/NAO)$ where N is the candidate's grade, OMD the amount of the lowest bid, OAN the amount of the bid to be noted.	30
Technical criterion 1: Functional coverage of the tool	15
Technical criterion 2: Technical coverage and tool security	20
Technical criterion 3: Maintenance / support services	15
Technical criterion 4: Integration and associated planning	15
CSR criterion: Assessment of the implementation of requirements for reducing carbon emissions and energy consumption	5

The contracting authority will reject the inappropriate tenders. After an initial ranking based on the criteria defined above, all candidates admitted to the offer phase and having obtained a **minimum technical score of 39/65 on the sum of criteria 1 + 2 + 3 + 4** will be admitted to the negotiations.

Failure to obtain this minimum technical score will lead to the elimination of the offer.

After any negotiations with these candidates (except if there are insufficient candidates), the contracting authority will choose the most economically advantageous tender.

In the context of these negotiations, the successful candidates may be invited as many times as necessary by the contracting authority under strict conditions of equality, to specify, supplement or modify their offer without substantial changes being made to the specifications.

AFD reserves the right to organize several rounds of negotiations with the selected candidates.

AFD also reserves the right to award the contract based on the initial offer, without negotiation.

5.5 Attribution of the framework agreement

The regulation no longer requires economic operators, whether bidding alone or in a group, to sign their offer. However, **the signature of the tender by the winning candidate must necessarily take place no later than the award of the framework agreement.**

Prior to the signature of the contract by the Contracting Authority, and in accordance with Article R2144-7 of the Public Procurement Code, the **awardee (or all members of the awarding group, including any subcontractors)** must transmit on the tool for collecting supplier certificates that the Contracting Authority

has equipped itself with (**Provigis tool**) the documents below requested:

- A valid document certifying **the effective registration of the structure** (excerpt K-bis or equivalent);
- A valid **certificate** issued by the competent authorities certifying that the candidate is up to date with their **social obligations** (URSSAF, RSI, AGESEA, MDA...);
- The **nominative list of foreign workers outside the EC** or posted, employed by the structure or failing that a sworn statement of non-employment of foreign workers outside the EC (dated less than 6 months);
- A valid **tax certificate** issued by the competent authorities certifying that the candidate is up to date with their **tax obligations**;
- A valid **civil and/ or professional liability insurance certificate**.

In order to satisfy this latter obligation, the applicant established in a State other than France must produce a certificate drawn up by the administrations and bodies of the country of origin. Where such a certificate is not issued by the country concerned, it may be replaced by an affidavit, or in those States where no such oath exists, by a solemn declaration made by the person concerned before the competent judicial or administrative authority, a notary or a qualified professional body of the country.

Failure to submit these documents within the set time limit will result in the rejection of the winning candidate's offer and his/her elimination.

The next candidate will then be asked to produce the necessary certificates and attestations before the framework agreement is awarded to him.

6. Conditions for sending and submitting applications and offers

The transmission of documents by electronic means can only be carried out at the following address: <https://www.marches-publics.gouv.fr/>.

The reference time zone will be (GMT+01:00) Paris, Brussels, Copenhagen, Madrid.

Each transmission will be subject to a certain date of receipt and an electronic acknowledgment of receipt.

It is strongly recommended to initiate the tender submission **at least 2 hours before the DLRO**.

In case of difficulties, please contact the PLACE hotline.

Backup copy:

Candidates may also send, within the time allowed for submission of tenders, a backup copy on electronic physical medium (USB key) or on paper. This copy is sent to the address below, in a sealed envelope and must include the mention: 'backup copy', the identification of the procedure concerned and the company's contact details:

Group Purchasing Department (DAG)

5 Rue Roland Barthes

75012 Paris

FRANCE

Backup copy documents must be signed (for documents that require a signature). If the chosen physical medium is electronic, the signature is electronic.

This backup copy may be opened in the cases described in article 2 II of the decree of March 22, 2019 setting the terms for making available the consultation documents and the backup copy.

The envelopes containing the backup copy, unopened, will be destroyed by the contracting authority at the end of the procedure.

7. Additional information

To obtain any additional information related to this consultation, candidates must submit their application:

- Electronically, exclusively on the dematerialization platform, at the following URL:
<https://www.marches-publics.gouv.fr/>

When downloading the consultation file, it is recommended that the company create an account on the dematerialization platform where it will include the name of the bidding organization, and an email address in order to keep it informed of any changes occurring during a procedure (addition of a document to the DCE, sending a list of answers to questions received...).

Only requests made at least 5 days before the deadline for receipt of tenders will be answered by the contracting authority.

A response will be sent no later than 6 days before the date set for the receipt of offers to candidates who have uploaded the consultation file on the dematerialization platform after having previously identified themselves

Regarding the information relating to the *delivery* of dematerialised offers, please refer to the article Conditions for sending and delivering applications and/or offers in this document.

ANNEX: DECLARATION ON HONOUR

I, the undersigned.....

Acting in the capacity of

Company name and address:

.....

.....

a) declares on his honor:

☐ either be the legal representative of the company identified in the legal documents

☐ hold an authorization authorizing him to engage the company in the context of this consultation (delegation of signature communicated)

b) declares on his honor not to fall into one of the exclusion cases provided for in Articles L. 2141-1 to L. 2141-5 or Articles L. 2141-7 to L. 2141-10 of the Public Procurement Code.

N.B.: When an economic operator is, during the procurement procedure, placed in one of the exclusion cases mentioned in Articles L. 2141-1 to L. 2141-5, Articles L. 2141-7 to L. 2141-10 or Articles L. 2341-1 to L. 2341-3 of the French Public Procurement Code, he informs the buyer without delay of this change of situation.

Evidence documents available online:

Internet address at which supporting documents and means of proof are accessible directly and free of charge, as well as all the information necessary to access them:

- Internet address:

- Information required to access it:

.....

.....

c) declares on my honor that I am not, and that none of the members of my group, nor of my suppliers, contractors, consultants and subcontractors are included in the lists of financial sanctions adopted by the United Nations, the European Union and/or France, in particular under the heading of the fight against the financing of terrorism and against breaches of international peace and security, and I undertake to inform the Agency without delay of any change in the situation

Done at

The

Signature.....

.....

8. Annex: Imposed response framework

The Service Provider's responses must not exceed **100** pages, including annexes.

These responses must imperatively respect the following framework:

A - Summary of your offer

A.1 - Understanding of AFD's expectations

A.2 - Summary of the key elements proposed by the tool in terms of functionality, security and administration

A.3 - General schedule for the integration of the solution with AFD

B - Detailed description of the features proposed by the tool, highlighting the elements configurable by the AFD

C – Completion of the technical maintenance framework, the security assurance plan, and the GDPR sheet

C - Detailed description of the tool implementation

C.1 - Detailed description of the content of the proposed steps (diagnosis, analyses, scenarii, action plan, reporting...)

C.2 - Means implemented

C.3 - Instances and practical methods of steering the mission

C.4 - Detailed table of deliverables

C.5 - Detailed planning

D - Strengths and added value of your offer to carry out this mission and recommendations from the provider for the successful completion of the mission

E - Presentation of the team that will intervene on this mission

E.1 – Constitution of the team and distribution of responsibilities among its members

E.2 – CVs of the speakers (3 pages maximum per speaker)

F – CSR Considerations

F.1 – Environmental action implemented for the service in accordance with the contract

F.2 – Social action implemented for the service

9. Appendix: Signature Certificate Requirements

Certificate of signature:

The signatory's signature certificate must comply with the eIDAS regulation or equivalent and meet the required level of security. The RGS (general safety reference) has been replaced by the eIDAS regulation since 1 October 2018.

Nevertheless, for candidates who already have an "RGS" certificate, it remains usable until the end of its validity period.

- Case 1: Certificate issued by a "recognized" Certification Authority - No supporting documents to provide

The signing certificate is issued by a Certification Authority mentioned in the following trusted list:

<https://www.ssi.gouv.fr/administration/visa-de-securite/>

European candidates will also find the complete list of providers on the trusted list maintained by the European Commission:

<https://webgate.ec.europa.eu/tl-browser/#/tl/FR>

In this case, the bidder does not have any supporting document to provide on the signature certificate used to sign its response.

- Case 2: The electronic signature certificate is not referenced on a trusted list - Different supporting documents to provide

The dematerialization platform accepts all electronic signature certificates with security conditions equivalent to those of the General Security Framework (RGS) and "eIDAS".

The candidate ensures by himself that the certificate he uses is at least compliant with the security level defined by the General Security Framework (RGS) or "eIDAS", and provides the supporting documents in his electronic response.

The candidate shall also provide all the technical elements enabling the contracting authority to ensure that the certificate used is technically valid.

Thus, the signatory must transmit with their electronic response the following elements:

a) any element allowing the verification of the quality and security level of the signature certificate (proof of the qualification of the Certification Authority, certification policy, address of the website referencing the Certification Authority),

b) the technical tools for certificate verification (full certificate chain up to Root CA, download address of latest certificate revocation list update).

It is specified that all these elements must be free of access and use for the buyer, and be accompanied where appropriate by clear instructions for use.

Signature tool used to sign files:

The regulation allows the bidder to use the signature tool of their choice.

- Case 1: The bidder uses the platform's signature tool - No supporting documents to provide

The platform integrates an electronic signature tool, which produces signature tokens in the regulatory XAdES format.

In this case, the bidder has no documentation to provide on the transmitted electronic signatures and the signature tool used.

- Case 2: The bidder uses a different signature tool than the one integrated into the platform - Different supporting documents to be provided

When the candidate uses a signature tool other than that of the platform, he must comply with the following two obligations:

a) Produce XAdES, CAdES or PAdES signature formats.

) Allow verification by transmitting in parallel the elements necessary to proceed with the verification of the validity of the signature and the integrity of the document, free of charge.

It is specified that all these elements must be free of access and use for the buyer, and be accompanied where appropriate by clear instructions for use.

Appendix: Authorization of the representative by his co-contractors (to be completed for each co-contractor)

I, the undersigned.....
 Acting in the capacity of
 Company name and address:

 Identification number (SIRET or equivalent)

Authorize the representative mentioned by name below to:

- **The grouping formed and detailed in this document**
- **The only one present consultation**

Subject of the consultation:

Presentation of the group

The candidate is a group of companies

Identification of the members of the Group

Commercial name and company name, establishment address, email address, telephone and fax numbers, SIRET number of the group members	<i>Services performed by the members of the group</i>

Designation of the Representative

The members of the grouping shall appoint the following representative:

Business name and legal name of the unit or establishment that will perform the service:

Postal and registered office addresses (if different from the postal address):

Email address:

Telephone and fax numbers:

SIRET number, failing that, a European or international identification number or one specific to the country of origin of the economic operator from a directory included in the list of [DCIs](#):

To assert what is right

Done at

The

Signature